

# US ARMY CORPS OF ENGINEERS CONSTRUCTION OPPORTUNITIES IN CENTRAL AND SOUTH AMERICA

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Mobile District  
Date: January 2023

*Working Today to Build a Better Tomorrow*

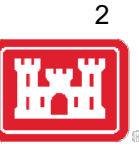


US Army Corps  
of Engineers®





# PURPOSE OF THIS PRESENTATION



Familiarize Contractors with the Mobile District, US Army Corps of Engineers (USACE), and its engineering and construction mission in Central and South America.

Discuss the purpose of planned solicitations and the resulting contracts.

Familiarize Contractors with the timeframes and submission requirements for planned solicitations.



# PURPOSE OF THIS PRESENTATION



**Disclaimer: This pre-proposal conference is for informational purposes only.**

Any remarks or explanations given during this conference (or in the conference notes) will not change the terms and conditions of the solicitation. Offerors are cautioned to carefully read the requirements of the solicitation and comply accordingly. Oral exchanges between offerors and the Government will not be binding unless changes are incorporated by a written amendment.



# WHO WE ARE



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# USACE MISSION AREAS

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## Military Programs

- Military Construction
- COCOM Support ,Overseas Contingency Opns (OCO)
- Installation, Environmental, Energy and Sustainability



## Civil Works

- Navigation, Hydropower
- Flood Control, Coast Protect
- Water Supply, Regulatory
- Recreation, Disaster Response
- Environmental Restoration



## Homeland Security

- Critical Infrastructure
- Anti-terrorism Plans
- Intelligence
- Facility Security Partnerships
- Emergency Operations



## International & Interagency Support

- Federal
- State
- Local
- International
- Foreign Military Sales



**USACE Has a Globally Diverse Mission Set Driven by Diverse Customers in Support of the DoD and the Nation**

## Research & Development

- Warfighter
- Installations & Energy
- Environment ,Water Resources



## Real Estate

- Acquire, Manage and Dispose
- DoD Recruiting Facilities
- Contingency Operations



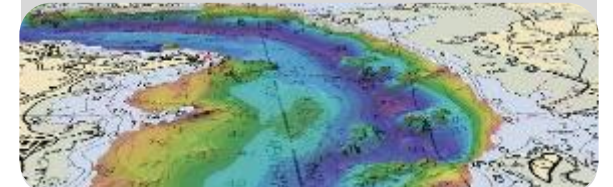
## Regulatory

- Regulate Waters of the U.S.
- Section 404 & 10 Programs
- Nationwide Permits



## Geospatial Support

- Common Operating Picture
- Support to Civil Works/Military
- Support to Emergency Ops

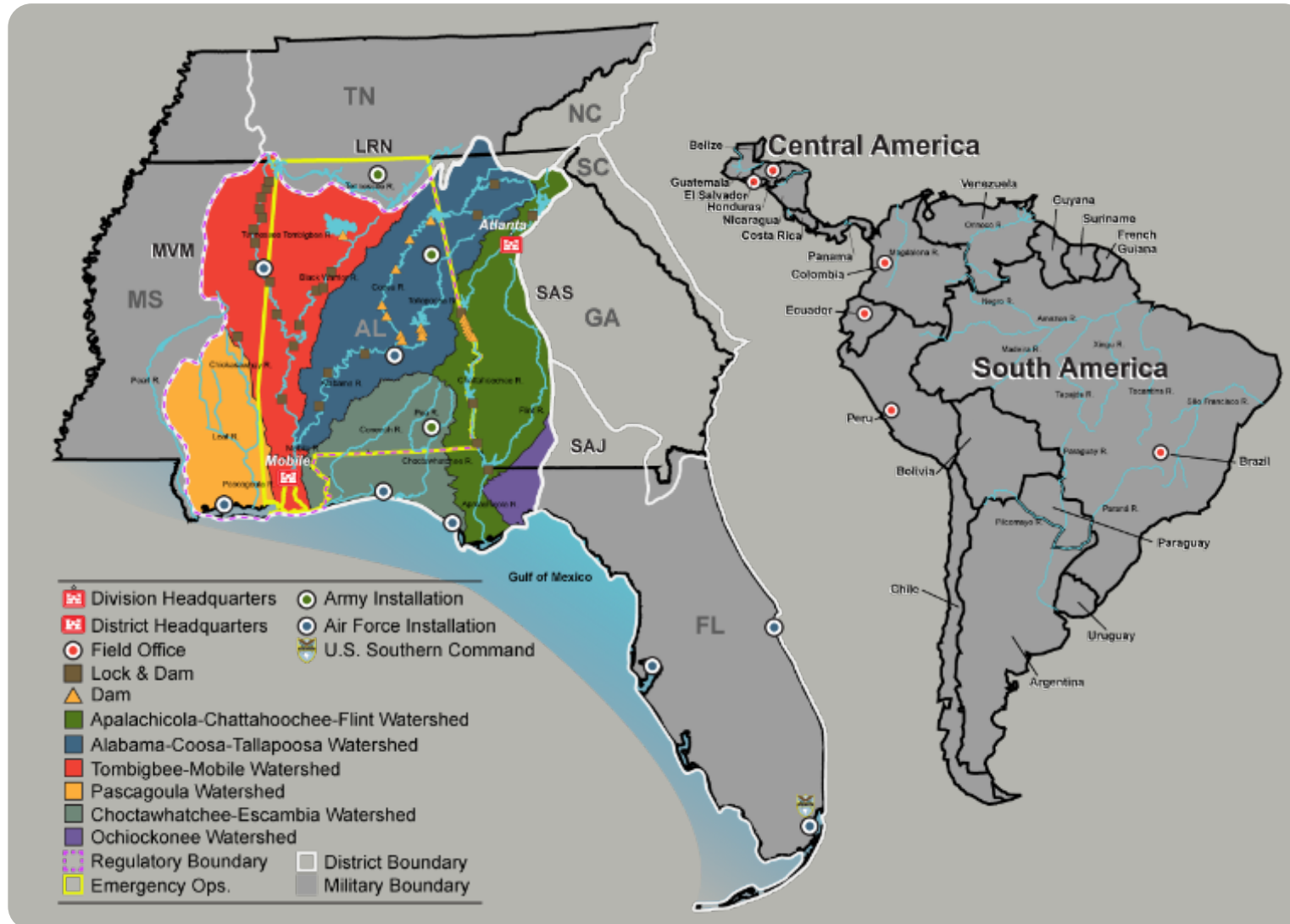


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# MOBILE DISTRICT BOUNDARIES

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**Colonel  
Jeremy Chapman**

Commander and District Engineer  
Mobile District

## District Facts:

Established in 1815, the Mobile District employs 1,100 civilian personnel and approximately 10 military officers with a presence that covers the states of Alabama, Florida, Georgia, Mississippi as well as all Central and South America. The Mobile District manages a \$1 billion Military, Civil Works, and International/Inter-agency Support program that responds to disasters, manages water resource infrastructure, protects the environment, and provides facilities for our national defense and inter-agency partners.

The Civil Works mission includes the operation and maintenance of six major river systems providing over 2,200 miles of navigation, seven deep-water harbors, 21 shallow draft ports, and flood control with over 67 projects that have prevented in excess of \$200 million in flood damages over the last ten years. The District's eight hydropower facilities generate 2.06 billion kilowatts of electricity and return \$44.8 million of the U.S. Treasury. Mobile also manages one of the largest recreation programs in the Federal government with 27 lakes and 464 recreation areas averaging more than 34.1 million visitors a year.

Mobile District provides project management, construction, and engineer services to support the Department of Defense Military Construction, International support to U.S. Southern Command (SOUTHCOM), and Inter-Agency Support to NASA, FBI and other federal agencies. The District also provides engineering studies and other technical assistance such as master planning, environmental management and real estate support.

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# TYPICAL PROJECTS

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## – Humanitarian Assistance

- Facilities and Structures (schools, clinics, warehouses, fire stations, etc)
- Infrastructure repairs (generators, mechanical systems, piping, finishes, electronics, etc)



## – Marine Construction

- Coastal and inland waterways (river) support
- Piers, floating docks, boat ramps, mooring systems, breakwaters



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# TYPICAL PROJECTS



- US and partner nation military construction support
  - Facilities and Structures (administrative buildings, barracks, warehouses, hangars, motor pools, bunkers, watch towers, etc)
  - Remote and temporary camps (administrative and housing facilities, storage, firing ranges, security measures, stand-alone power and water/sewer systems, etc)
  - Site work (grading, site utilities, landscaping, etc)
  - Roads, parking lots, sidewalks, airfields, helipads, etc
  - Infrastructure repairs (generators, mechanical systems, piping, finishes, electronics, etc)
- Design Support
  - No stand-alone design work (only in support of construction projects)
  - Architectural, mechanical, electrical, structural, civil/site, communications, fire protection, geotechnical and topographic surveys, mapping
  - Projects may require application of U.S. Department of Defense and commercial building codes and standards
- Materials Delivery
  - Procurement and delivery of materials for installation by others may be required







# CURRENT REQUIREMENTS



# ANTICIPATED CONTRACT REQUIREMENTS



Design-Build Construction “Indefinite Delivery, Indefinite Quantity” (IDIQ) Multiple Award Task Order Contracts (MATOC) – Central America

Fiscal Year 23 Construction Requirements (stand-alone contract) - Guatemala

Fiscal Year 23 Construction Requirements (stand-alone contract) – Honduras

Aircraft Fuel Storage Facility (stand-alone contract) – Honduras

Phase 1 Facility Construction, Port of Callao (stand-alone contract) - Peru



# CONSTRUCTION REQUIREMENTS



## Central America IDIQ MATOC – Solicitation Number W9127823R0005

- NAICS 236220
- Multiple Award Task Order Contracts (MATOC) for construction and repair with Design-Build capabilities
- Indefinite Delivery/Indefinite Quantity (IDIQ) Contracts
  - Initial competition to receive a basic contract
  - Individual projects will be competed among the selected contract holders
- \$49M (USD) in total shared capacity over three years
- Covers countries in Central America
- “Best Value” procurement
  - Both price and non-price factors will be considered
  - The proposal(s) representing the overall best value will be selected (not necessarily the lowest price proposal)
- Phase 1 proposals are due 21 February 2023 no later than 1400 (2:00pm) Central Standard Time

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# FISCAL YEAR 2023 CONSTRUCTION REQUIREMENTS - GUATEMALA



## Construction and Repair of Various Humanitarian Assistance Facilities

- NAICS 236220
- Various locations in Guatemala
- Anticipate advertisement of construction Request for Proposal (RFP) Phase 1 in February 2023
- Design-Build procurement
- Stand-alone, “best value” procurement
  - Both price and non-price factors will be considered
  - The proposal(s) representing the overall best value will be selected (not necessarily the lowest price proposal)
- The magnitude of construction cost is less than \$25M



# FISCAL YEAR 2023 CONSTRUCTION REQUIREMENTS - HONDURAS

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## Construction and Repair of Various Humanitarian Assistance Facilities and Facilities in Support of Operations at Soto Cano Air Base

- NAICS 236220
- Soto Cano Air Base and various other locations in Honduras
- Anticipate advertisement of construction Request for Proposal (RFP) Phase 1 in February 2023
- Design-Build procurement
- Stand-alone, “best value” procurement
  - Both price and non-price factors will be considered
  - The proposal(s) representing the overall best value will be selected (not necessarily the lowest price proposal)
- The magnitude of construction cost is less than \$25M



# AIRCRAFT FUEL STORAGE FACILITY



## Construction of new Aircraft Fuel Storage Facility – NAICS 236220

- Soto Cano Air Base in Honduras
- Anticipate advertisement of construction Request for Proposal (RFP) in late 2023
- Design-Bid-Build procurement
- Stand-alone, “best value” procurement
  - Both price and non-price factors will be considered
  - The proposal representing the overall best value will be selected (not necessarily the lowest price proposal)
- \$25-100M cost range





# PHASE 1A CONSTRUCTION – PORT OF CALLAO



Construction of various facilities for use by the Peruvian Navy – NAICS 236220

- Callao Naval Base, Callao (Lima), Peru
- Anticipate advertisement of construction Request for Proposal (RFP) in late 2023
- Design-Build procurement
- Stand-alone, “best value” procurement
  - Both price and non-price factors will be considered
  - The proposal representing the overall best value will be selected (not necessarily the lowest price proposal)
- The magnitude of construction cost is anticipated to be less than \$25M



# SOLICITATION INFORMATION FOR CENTRAL AMERICA MATOC PROCUREMENT – W91278-23-R-0005

All remaining slides apply specifically to procurement W91278-23-R-0005. Contact USACE personnel for additional information on other USACE procurements.



# TOPICS - W91278-23-R-0005



- General Information
- Bonding Requirements
- Miscellaneous Item Requirements
- Questions & Request for Information (RFI)
- Section 00 11 00: Phase One Submittal Requirements
- Section 00 12 00: Phase Two Submittal Requirements
- Proposal Due Date





# TO VIEW AND COMPETE ON REQUIREMENTS



1. Get an NCAGE Code assigned - <https://eportal.nspa.nato.int/Codification/CageTool/request-new-cage> - It takes up to 14 business days to obtain an NCAGE code.
2. Create a SAM account and get your Unique Entity Identifier (UEI) Number (formally known as DUNS) at [www.sam.gov](http://www.sam.gov). Allow up to 15 business days after submission before your registration is active in SAM. For International Registrants, refer to the Quick Start Guide at [https://www.fsd.gov/sys\\_attachment.do?sys\\_id=c3fbd4771be83898d3ab404fe54bcb19](https://www.fsd.gov/sys_attachment.do?sys_id=c3fbd4771be83898d3ab404fe54bcb19)
3. Obtain PIEE access - <https://piee.eb.mil/xhtml/unauth/help/helpvendors.xhtml>

NOTE: All solicitations and amendments will be advertised on the website - <https://piee.eb.mil>.



# GENERAL INFORMATION - W91278-23-R-0005



- <https://piee.eb.mil> – must be registered to bid
- Unrestricted Best-Value Procurement (Trade-off)
- NAICS Code 236220 Commercial and Institutional Building Construction
- Multiple Firm-Fixed Price Contract Awards – IDIQs with 3-year ordering period
- Check <https://piee.eb.mil> (formerly [www.SAM.gov](http://www.SAM.gov)) for Amendments



# GENERAL INFORMATION - W91278-23-R-0005



- Who Can Submit?
  - Any responsible, interested, prime construction contractor
  
- Who are not Eligible to Submit?
  - Any design firm that participated in preparation of solicitation as:
    - Government Contractor
    - Subcontractor to a Government Contractor
  - Cannot submit as Prime Contractor or Design Subcontractor



# BONDING / INSURANCE REQUIREMENTS



- Bid Guarantee: FAR 52.228-1 → “5% of bid price or \$3M, whichever is less”
- Performance Bond: FAR 52.228-15 → 15% of awarded amount (for the Seed Project ONLY)
- Payment Bond: FAR 52.228-15 → NOT required for the seed project
- Defense Base Act (DBA) Insurance → Required in most cases to provide worker compensation coverage if not addressed by local labor laws



# MISCELLANEOUS ITEM REQUIREMENTS



- Safety & Health Requirements to comply with EM 385-1-1
- Proposals to be in English & in US Dollars (See Section 00 21 16, Provision 52.215-1)
- All construction data to be in metric units (Section 01 42 15).
- Work to comply with applicable host nation laws and standards, to include either payment of or completion of process for exemption or reimbursement of host nation taxes.
- Check all amendments for any new information and acknowledge all amendments.



# TAX ON CERTAIN FOREIGN PROCUREMENTS

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- Provision 52.229-11 –  
Section 00 45 00
- Are you not a US citizen?
- Clause 52.229-12 –  
Section 00 70 00
- Exemptions:
  - Part II – Based on International Tax Agreement (Appendix A and B)
  - Part III – Based on International Bilateral/Trade Agreement
  - Part III – Imports from US or Exempted Countries

Form **W-14**  
(August 2016)  
Department of the Treasury  
Internal Revenue Service

**Certificate of Foreign Contracting Party  
Receiving Federal Procurement Payments**  
OMB No. 1545-2263

► Information about Form W-14 and its separate instructions is at [www.irs.gov/w14](http://www.irs.gov/w14).  
► Give this form to the acquiring agency. Do not send to the IRS.

**Part I Identification of Foreign Contracting Party and Acquiring Agency**

1 Name of foreign contracting party

2 Country of incorporation or organization, if applicable  
(do not abbreviate the name of the country)

3 Permanent residence address (street, apt. or suite no., or rural route). Do not use a P.O. box or in-care-of address.  
City or town, state or province. Include postal code where appropriate. Country (do not abbreviate)

4 Mailing address (if different from above)  
City or town, state or province. Include postal code where appropriate. Country (do not abbreviate)

5 U.S. taxpayer identification number (TIN), if any

6 Contract/reference number (if known)

7 Name and address of the acquiring agency  
City or town, state or province. Include postal code where appropriate. Country (do not abbreviate)

**Part II Exemption Based on an International Agreement (if applicable)**

8 ☐ Check this box if claiming relief from the tax under section 5000C pursuant to an international agreement with the United States (such as a qualified income tax treaty). Also complete Part IV.

**Part III Exemption Based on an International Procurement Agreement or Because Goods/Services Produced/Performed in the United States**

9 ☐ Check this box if identifying specific exempt and nonexempt amounts (for example, by contract line item number). Skip lines 10 through 14 and complete Part IV, line 15.

10 Total contract price or estimated total contract price

11 Nonexempt amount or estimated nonexempt amount

12 Contract ratio (line 11 divided by line 10)

**Part IV Explanation (Complete if Part II or Part III is applicable)**

13 If you checked the box in Part II, state the name of the agreement and specific provision relied upon (for example, the nondiscrimination article of a qualified income tax treaty); and the basis on which you are entitled to the benefits of that provision (for example, because you are a corporation organized in a foreign country with which the United States has a qualified income tax treaty that covers all nationals). (Use additional sheets as necessary.)

For Paperwork Reduction Act Notice, see separate instructions. Cat. No. 67553M Form **W-14** (8-2016)

Form W-14 (8-2016) Page 2

**Part IV Explanation (Complete if Part II or Part III is applicable) (continued)**

14 If you completed Part III, but did not check the box on line 9, state the relevant countries where the goods are manufactured or produced or services are provided and the international procurement agreements relied upon, if relevant. If applicable, explain the method relied upon to allocate the total contract price between exempt and nonexempt amounts. (Use additional sheets as necessary.)

15 If you checked the box on line 9, provide an explanation for each item by stating the relevant countries where the goods are manufactured or produced or services are provided and the international procurement agreements relied upon, if relevant. If applicable, explain the method relied upon to allocate the total contract price between exempt and nonexempt amounts. For example, you may attach a spreadsheet listing the various contract line items with an explanation for the treatment of each line item as exempt or nonexempt. If the contract includes details necessary to complete this section (such as exempt or nonexempt amounts by contract line item), you may incorporate by reference the relevant information in the explanation. (Use additional sheets as necessary.)

**Part V Certificate**

Under penalties of perjury, I declare that I have examined the information on this certificate (and in the contract, if relevant) and to the best of my knowledge and belief it is true, correct, and complete. I further certify under penalties of perjury that:

- I am the foreign person (or am authorized to sign on behalf of the foreign person) identified in line 1 above.
- I am not acting as an agent or nominee for another foreign person.
- I agree to pay an amount equal to any tax due under section 5000C that the acquiring agency does not withhold under section 5000C and pay any applicable penalties and interest.
- I acknowledge and understand the rules in Regulations section 1.5000C-4 relating to procedural obligations under section 5000C, and
- I have not engaged in any transaction (or series of transactions) with a principal purpose of avoiding the tax imposed under section 5000C as defined in Regulations section 1.5000C-5.

**Sign Here**

Signature of Foreign Person (or Authorized Representative) \_\_\_\_\_ Date \_\_\_\_\_ Capacity to Act \_\_\_\_\_

Form **W-14** (8-2016)





# QUESTIONS & REQUEST FOR INFORMATION



- Submit via Bidder Inquiry Portal in ProjNet at <https://www.ProjNet.org/>
- The Bidder Inquiry Key is: QRRYKV-8BV733
- The solicitation number is: W9127823R0005
- Deadline for RFIs: 8 February 2023
- RFI information in Section 01 00 01, paragraph 7



# SECTION 00 11 00: PHASE ONE



- Two (2) Separate Files are required:
  - Volumes I & II – Entire Phase I Proposal
    - Submit PDF via PIEE (instructions are in Paragraph 3.1 of Section 00 11 00)
  - Volume II – Non-Priced Evaluation Factors
    - Submit PDF via PIEE (instructions are in Paragraph 3.1 of Section 00 11 00)
    - ABSOLUTELY NO COST INFO HERE
- PDF file format: 8½” x 11” (11” x 17” only for charts/schedules)
- Title and mark each submission accordingly
- Pay attention to page count
- Proposals with a deficiency will not be considered for award.



# SECTION 00 11 00: PHASE ONE – VOLUME I



## Administrative Requirements & Pricing

- Not rated but checked for compliance
- Components:
  - SF1442 → Blocks 14, 15, 19 and 20 (a,b & c)
  - SF30(s) → Blocks 15a, 15b and 15c
  - Proposal Data Sheet (Attachment 1)
  - Organizational Conflict of Interest (OCI) Disclosure



# SECTION 00 11 00: PHASE ONE – VOLUME I

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## Volume I – Administrative Requirements

14. NAME AND ADDRESS OF OFFEROR (Include ZIP Code)		15. TELEPHONE NO. (Include area code)	
16. REMITTANCE ADDRESS (Include only if different than item 14)			
CODE		FACILITY CODE	
17. The offeror agrees to perform the work required at the prices specified below in strict accordance with the terms of this solicitation, if this offer is accepted by the Government in writing within _____ calendar days after the date offers are due. (Insert any number equal to or greater than the minimum requirement)			
AMOUNTS			
18. The offeror agrees to furnish any required performance and payment bonds.			
19. ACKNOWLEDGEMENT OF RECEIPT OF AMENDMENTS (The offeror acknowledges receipt of amendments to the solicitation - give number and date of receipt)			
AMENDMENT NO.			
DATE			
20A. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (Type or print)		20B. SIGNATURE	
20C. OFFER DATE			
21. ITEMS ACCEPTED:			
22. AMOUNT		23. ACCOUNTING AND APPROPRIATION DATA	
24. SUBMIT INVOICES TO ADDRESS SHOWN IN (4 copies unless otherwise specified)		25. OTHER THAN FULL AND OPEN COMPETITION PURSUANT TO	
26. ADMINISTERED BY		27. PAYMENT WILL BE MADE BY	
CONTRACTING OFFICER WILL COMPLETE ITEM 28 OR 29 AS APPLICABLE			
<input type="checkbox"/> 28. NEGOTIATED AGREEMENT (Contractor is required to sign this document and return _____ copies to issuing office.) Contractor agrees to furnish and deliver all items or perform all work, requisitions identified on this form and any continuation sheets for the consideration stated in this contract. The rights and obligations of the parties to this contract shall be governed by (a) this contract award, (b) the solicitation, and (c) the clauses, representations, certifications, and specifications incorporated by reference in or attached to this contract.		<input type="checkbox"/> 29. AWARD (Contractor is not required to sign this document.) Your offer on this solicitation is hereby accepted as to the items listed. This award constitutes the contract, which consists of (a) the Government solicitation and your offer, and (b) this contract award. No further contractual document is necessary.	
30A. NAME AND TITLE OF CONTRACTOR OR PERSON AUTHORIZED TO SIGN (Type or print)		31A. NAME OF CONTRACTING OFFICER (Type or print)	
30B. SIGNATURE		30C. DATE	
31B. UNITED STATES OF AMERICA BY		31C. AWARD DATE	

STANDARD FORM 1442 BACK (REV. 4-85)

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT		1. CONTRACT ID CODE		PAGE OF PAGES	
2. AMENDMENT/MODIFICATION NO. W91278-18-R-0061-0001		3. EFFECTIVE DATE 5 JUNE 2018		1 2	
4. REQUISITION/PURCHASE CODE		5. PROJECT NO. (If applicable) W91278-18-R-0061		6. ADMINISTERED BY (If other than item 8) CODE	
Corps of Engineers 109 St. Joseph St. Mobile, AL 36602					
7. NAME AND ADDRESS OF CONTRACTOR (No, street, county, State and ZIP code)		<input checked="" type="checkbox"/> 8A. AMENDMENT OF SOLICITATION NO. W91278-18-R-0061		<input type="checkbox"/> 8B. DATED (SEE ITEM 11) 21 MAY 2018	
		<input type="checkbox"/> 10A. MODIFICATION OF CONTRACT ORDER NO.		<input type="checkbox"/> 10B. DATED (SEE ITEM 13)	
CODE		FACILITY CODE			
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS					
<input checked="" type="checkbox"/> The above unnumbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of offers is extended. <input type="checkbox"/> is extended. <input type="checkbox"/> is not extended. Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing items 1 and 17, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment number. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.					
12. ACCOUNTING AND APPROPRIATION DATA (If required)					
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS ORDERS, IT MODIFIES THE CONTRACT ORDER NO. AS DESCRIBED IN ITEM 14.					
<input type="checkbox"/> A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.					
<input type="checkbox"/> B. THE ABOVE NUMBERED CONTRACT ORDER IS MODIFIED TO REFLECT ADMINISTRATIVE CHANGES (such as changes in pricing office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO AUTHORITY OF PAR 43.103(b).					
<input type="checkbox"/> C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:					
<input type="checkbox"/> D. OTHER (Specify type of modification and authority)					
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the issuing office.					
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible)					
The subject solicitation for: DESIGN-BUILD INSTALL 2MW PV SOLAR FARM, SOTO CANO AIR BASE, HONDURAS					
Is modified in the following: REFER TO THE REVISED SPECIFICATIONS DRAWING REVISIONS FOR AMENDMENT NO. 0001					
Except as provided herein, all terms and conditions of the document reference in item 8A or 10A, as herebefore changed, remains unchanged and in full force and effect.					
15. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICE (Type or print)			
15B. CONTRACTOR/OFFEROR BY		15C. DATE SIGNED		16B. UNITED STATES OF AMERICA	
(Signature of person authorized to sign)		(Signature of contracting office)		16C. DATE SIGNED	
30-101		30-101		STANDARD FORM 30 (REV. 10-83)	
PREVIOUS EDITION UNUSABLE				Prescribed by GSA	

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# SECTION 00 11 00: PHASE ONE – VOLUME II



## Factor 1 - Past Performance of Prime and Factor 2 – Past Performance of the Lead Design Firm

- 1<sup>st</sup> and 2<sup>nd</sup> in Relative Importance
- Two components for each factor:
  - Relevant Company Effort:
    - Recent (Completed within 10 years of RFP date or 50% complete as of 13 October 2021)
    - Relevant
  - Quality of Past Performance
    - Federal Gov't Projects: CPARS (Interim or Final) when available; otherwise, use PPQs
    - Other Projects: only PPQs (Attachment 3)
- Maximum of 5 examples per factor (Attachment 2)
- Past Performance of Offeror = Offeror's name in SF1442



# SECTION 00 11 00: PHASE ONE – VOLUME II



IDIQ Contract for Rental of Construction Equipment with Operators for  
Disposal Area Maintenance, Tenn-Tom Waterway, AL and MS

Solicitation No.  
W9127820R0036

(Attachment 2)

RELEVANT COMPANY EFFORT – Prime Contractor

The Offeror shall provide the following information for each project submitted  
for Factor 1, Past Performance. Use separate sheets for each project.

1. Company Name: \_\_\_\_\_
2. Name of Project: \_\_\_\_\_  
Type of Project (DB/DBB/Program/Planning/Other): \_\_\_\_\_
3. Location of Project: \_\_\_\_\_
4. Project Owner: \_\_\_\_\_
5. General Scope of Construction Project (Include type DB/DBB/Other):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
6. Your Role (Prime, Joint Venture Partner, or Subcontractor, etc.) and  
construction type work your company self-performed other than  
construction management services: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
7. Construction cost for this project: \_\_\_\_\_
8. Extent and type of work you subcontracted: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
9. Construction Period: Start Date: \_\_\_\_\_  
Completion/Scheduled Completion Date: \_\_\_\_\_  
(Provide Month/Year)
10. Were You Terminated or Assessed Liquidated Damages? \_\_\_\_\_  
(If either is "Yes", attach an explanation) \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

End of Attachment 2

- Information is required; **Use of form is not.**
- 5 projects max and total of 10 pages. Include as much detail as you can on those 2 pages.
- If project was completed prior to 20 January 2013, it will not be evaluated – do not include it.





# SECTION 00 11 00: PHASE ONE – VOLUME II



## Factor 1 – Past Performance of the Prime Contractor and Factor 2 – Past Performance of the Lead Design Firm

- Evaluation:
  - Step 1 - Determine if projects submitted are recent and relevant
  - Step 2 - Assess how well the Prime or Lead Design Firm performed on these projects
  - Step 3 - Assign ratings to each project based on level of relevancy
  - Step 4 - Determine overall Performance Confidence Assessment Rating
- The Performance Confidence Assessment Rating reflects the degree of probability the Offeror or Lead Design Firm will be able to meet the solicitation's requirements.
- Offerors' proposals with little or no relevant past performance will be rated neutral confidence.



# SECTION 00 11 00: PHASE ONE – VOLUME II



## Factor 3 – Overall Management Approach

- 3<sup>rd</sup> in Relative Importance
- Narrative to include information regarding:
  - Home office organizational structure
  - Type of work the Offeror intends to self-perform
  - Offeror's business method for selecting and managing subcontractors
- Evaluation:
  - Step 1 – Evaluate each aspect of the narrative to assess offeror's understanding of the requirements
  - Step 2 - Determine strengths, weaknesses, and deficiencies
  - Step 3 – Assign an overall combined Technical/Risk Rating
- The Technical/Risk Rating reflects the degree to which the proposed approach meets or does not meet the minimum technical requirements.



# SECTION 00 12 00: PHASE TWO



- Two (2) Separate Files are required:
  - Volumes III & IV – Entire Phase II Proposal
    - Submit PDF via PIEE (instructions are in Paragraph 2.2 of Section 00 12 00)
  - Volume IV – Non-Priced Evaluation Factors
    - Submit PDF via PIEE (instructions are in Paragraph 2.2 of Section 00 12 00)
    - ABSOLUTELY NO COST INFO HERE
- PDF file format: 8½” x 11” (11” x 17” only for charts/schedules)
- Title and mark each submission accordingly
- Pay attention to page count
- Ratings from Phase 1 will not carry over into Phase 2
- Only Offerors selected during Phase 1 to move forward into Phase 2 will be invited to submit a Phase 2 proposal.



# SECTION 00 12 00: PHASE TWO



## Evaluation Process

- Components:
  - Proposal Compliance Review
  - Phase One Non-Price Factor Evaluation
  - Price Analysis → fair, reasonable, unbalancing of bids
  - Non-Price/Price Trade-off Analysis → based on relative advantages and disadvantages of proposals and prices
- Non-price factors are evaluated independently from price by a technical team
- Price is not rated but will be analyzed for fairness and reasonableness, and for appearance of unbalanced pricing by a separate team
- Award to be made to the proposal(s) that offer the best value to the Government (combined factor ratings & price)



# SECTION 00 12 00: PHASE TWO – VOLUME III



## Administrative Requirements & Pricing

- Not rated but checked for compliance
- Price analysis to determine fairness and reasonableness
- Components:
  - SF1442 → Blocks 14, 15, 19 and 20 (a,b & c)
  - SF30(s) → Blocks 15a, 15b and 15c
  - Proposal Data Sheet (Attachment 1)
  - Bid Schedules (ALL line items to be completed)
  - Reps & Certs (Section 00 45 00)
  - Financial Statements (60 days old) & Bank Letters
  - List of Present Commitments
  - Certified Statement (para 3.4.1 (b) of Section 00 11 00)
  - Bid Bond → 5% of proposed total price or \$3M, whichever is less
  - OCI Disclosure



# SECTION 00 12 00: PHASE TWO – VOLUME III



## Administrative Requirements (including Price)

- Administrative requirements are reviewed for compliance and completeness.
- Price is analyzed for fairness, reasonableness and identification of unbalancing of pricing.
- Information provided as part of the Administrative requirements will be used to make a risk assessment of the offeror's financial capability to successfully accomplish the project.





# SECTION 00 12 00: PHASE TWO – VOLUME IV



## Factor 4 – Overall Technical Approach for the Seed Project

- 1<sup>st</sup> in Relative Importance
- Narrative to explain the Offeror's capabilities to execute the Seed Project and projects within the MATOC
  - Seed Project Approach
  - Seed Project Preliminary Schedule
  - Seed Project Self-Performance
  - Projects within the MATOC

## Factor 5 – Key Management Personnel Experience & Qualifications for the Seed Project

- 2<sup>nd</sup> in Relative Importance
- Provide key construction and design personnel resumes with emphasis on projects in which the personnel have performed duties for their assigned role on this contract



# SECTION 00 12 00: PHASE II – VOLUME IV



## Factor 4 – Overall Technical Approach for the Seed Project and Factor 5 – Key Management Personnel Experience & Qualifications for the Seed Project

- Evaluation:
  - Step 1 – Determine if resumes illustrate the required experience (qualitative and quantitative)
  - Step 2 – Determine strengths, weaknesses and deficiencies
  - Step 3 – Assign an overall combined Technical/Risk Rating
- The Technical/Risk Rating reflects the degree to which the offeror has the necessary key personnel with experience and who are qualified to effectively perform the seed project.



# SECTION 00 12 00: PHASE TWO



Once the non-price factor ratings are complete, price will be considered in connection with the non-price ratings, comparing the relative advantages and disadvantages of the proposal and prices to determine the Offers which represent the Best Value to the US Government.

## Discussions

- The Government intends to award without discussions. However, the Government reserves the right to conduct discussions, if it's in the Government's best interest.
- DO NOT assume you will have an opportunity to revise your proposal after submission.
- If discussions are necessary, it will be only with the firms determined to be the MOST HIGHLY RATED.
- When discussions are closed, Offerors will have the opportunity to submit their Final Proposal Revision (FPR).
- Revised proposals are subject to criteria of Sections 00 11 00 and 00 12 00 unless determined otherwise in the discussions letter.
- Discussions are subject to same evaluation criteria.



# PROPOSAL DUE DATE & FINAL REMINDERS

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Due No Later Than

**21 February 2023, 1400 Central Standard Time**

Via the Procurement Integrated Enterprise Environment (PIEE) website  
(<https://piee.eb.mil/xhtml/unauth/home/login.xhtml> -OR- <https://piee.eb.mil>).  
Emailed submissions of proposals are not permitted and will not be accepted  
under any circumstances.

Instructions for this process can be found in Paragraph 3.1 of Section 00 11 00.

**Bid Bonds required in Phase II are to be sent to address in Block 7 of SF1442**

Submit Questions via Bidder Inquiry Portal in ProjNet at <https://www.ProjNet.org/>

The Bidder Inquiry Key is: QRRYKV-8BV733

The solicitation number is: W9127823R0005

***Working Today to Build a Better Tomorrow***



**A VIRTUAL INDUSTRY DAY TO SHARE THIS INFORMATION  
IS SCHEDULED FOR 19 JANUARY 2023**



# QUESTIONS?

Answers provided during the Industry Day are not official.

Official answers will only be provided to questions submitted through the RFI process described in the solicitation.